This fiscal year, 245 people ended their homelessness by connecting with UMD.

Annual report for fiscal year ending June 30, 2013
This fiscal year, 245 people ended their homelessness by connecting with UMD. Urban Ministries of Durham is all about connections. We connect clients to food, shelter and a future. We connect our volunteers and supporters to a purpose greater than themselves.

But most importantly, UMD connects us all to each other. It provides a place where the community intersects, where people who might never connect in their daily lives come together and discover that we’re all more alike than we are different.

Urban Ministries of Durham’s new logo emphasizes our role in making connections. It celebrates the diversity of people who treat one another as neighbors to create a just, healthy community. It captures our professionalism as we focus on the central goal of ending homelessness one person at a time.

This new look and the words above that crystallize the essential nature of what we do are a gift from the brilliant creative minds of McKinney. Durham’s world-class advertising agency again this year partnered with Urban Ministries of Durham to help raise awareness of the needs of our poor and homeless neighbors – and to help us connect more people to meeting their need.

The community joined together through UMD to help 245 homeless people find permanent homes in the fiscal year ended June 30, 2013. Two hundred and forty-five people! We fed, clothed, and sheltered thousands more. And in our 30th anniversary year, a few very close friends of UMD gave the money to do the most urgent renovations on our 30-year-old building, which will begin in January. Thank you!

Yet for all this success, we could not help every person in need. Though we have the knowledge and the will, and work leanly and efficiently, we still lack sufficient resources. With the curtailment of public benefits, for instance, more households seek help from our Food Pantry each week than we can serve. So we need to deepen our connections with supporters in the Triangle.

Will you help a little bit more? Will you connect your friends, your company, your community of faith, and your civic organization to a purpose greater than themselves: giving food, shelter and a future to hurting neighbors through UMD?

Sincerely,

Susan & Patrice

Susan Freya Olive, Board Chair & Patrice Nelson, Executive Director
### Revenues by Source

<table>
<thead>
<tr>
<th>Source</th>
<th>Revenue</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individuals</td>
<td>$423,856</td>
<td>17%</td>
</tr>
<tr>
<td>Foundations</td>
<td>$365,274</td>
<td>15%</td>
</tr>
<tr>
<td>County</td>
<td>$164,440</td>
<td>7%</td>
</tr>
<tr>
<td>Federal, State &amp; City</td>
<td>$128,635</td>
<td>5%</td>
</tr>
<tr>
<td>Communities of Faith</td>
<td>$106,614</td>
<td>4%</td>
</tr>
<tr>
<td>Business, Civic, &amp; Community Groups</td>
<td>$80,459</td>
<td>3%</td>
</tr>
<tr>
<td>Special Events</td>
<td>$85,738</td>
<td>3%</td>
</tr>
<tr>
<td>Federal Campaign &amp; Other</td>
<td>$57,387</td>
<td>2%</td>
</tr>
<tr>
<td>In-Kind Donations*</td>
<td>$1,092,217</td>
<td>44%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$2,506,620</strong></td>
<td></td>
</tr>
</tbody>
</table>

* In-Kind Donations include: gifts of prepared and canned foods for the Café and Food Pantry; donated clothing for the Clothing Closet; supplies for the shelter; website design, development, and marketing services; legal and accounting services; and other volunteer services as reported in our audited financial statements.

### Expenses by Category

<table>
<thead>
<tr>
<th>Category</th>
<th>Expense</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Shelter</td>
<td>$981,210</td>
<td>40%</td>
</tr>
<tr>
<td>Café</td>
<td>$674,049</td>
<td>27%</td>
</tr>
<tr>
<td>Food Pantry &amp; Clothing Closet</td>
<td>$358,160</td>
<td>15%</td>
</tr>
<tr>
<td>Fundraising &amp; Development</td>
<td>$244,608</td>
<td>10%</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>$152,153</td>
<td>6%</td>
</tr>
<tr>
<td>Enrichment Program</td>
<td>$41,277</td>
<td>2%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$2,451,457</strong></td>
<td></td>
</tr>
</tbody>
</table>

### Financial Highlights

- Seventy-seven percent of those who entered the Journey Program exited the shelter for permanent housing.
- Ninety-four percent of Journey Family clients were able to move to their own, permanent housing.
- We provided 50,270 nights of emergency shelter to 999 homeless people.
- We served more than 220,000 meals in the Community Café to hungry neighbors.
- We distributed non-perishable food and clothing to an average of 408 households per month through the UMD Food Pantry and Clothing Closet.
- We were able to work with partners to provide over 13 hours a week of on-site computer classes, legal briefings, ready-to-rent clinics, household finance, employment workshops, health clinics, and more.
- Forty-six chronically homeless adults secured a permanent home, a twenty-five percent increase over the previous fiscal year.
- Two-thirds of the adults in families had more income at exit than when they arrived and average monthly household incomes for families increased $1,384.32 during their stays.

UMD’s audited financial statements for the 2012-2013 fiscal year show that 86 cents of every dollar donated directly supported programs and services.
Expenses by Category

- Clothing Closet; supplies for the shelter; website design, development, and marketing services; legal and accounting services;

Revenues by Source

- Management & General $152,153 6%
- Communities of Faith $108,614 4%
- Food Pantry & Clothing Closet $358,160 15%
- TOTAL $2,506,620
- County $164,440 7%
- Café $674,049 27%
- Individuals $423,856 17%

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in the
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We provided
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household incomes for families
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during their
of

• REBUILDERS
• JOURNEY PARTNER CIRCLE

Donor List

Greg Berg & Barbara Mozena
Sarah Beckwith
Duncan & Sara Pochapsky
Backyard Fund of TCF
John & Ginny Bowman
Tucker Bullock
Larry & Nancy Bumgardner
Calkins Consulting Group LLC
Neil Case
Paul & Bessie Carrington
Catholic Daughters of the Americas #1374.

Circulation Foundation

Sorority Fund of TCF
Crosswalk Village Religious Life Committee

Daniel and Karen Berman Foundation

Duke Community Cares

Duke Medicine

Duke Memorial United Methodist Church

Duke University Health System

du ' s Chapel UMC
Durham Academy
Durham Chapel Hill Jewish Federation
Durham County Cares Campaign

Durham Merchants Association

Charitable Foundation

DurhamCare

Cynthia Engel

Evangelical Lutheran Church of America

Randy Fletcher
Laura Flicker

Jehovahs Witness & Larry Noe

The forest at Duke Retirement Home

Foundation for Life Care Planning

Research, Inc.

Michael Gillespie & Nancy Henley

Bryan & Kelly Gillman

GlaxoSmithKline Inc.

Robert Glenn & Connie Winstead

Go Realty
Lone Golden

Czarick & Richard Goldner

Greater NC Area CFC

Randy & Sue Guyput

Thomas Hathor & Susan Ross

Russell & Joel Hall

J. Samuel & Maire Hammond

Harlent H. Herndon Endowment, NCCF

Lyle Hart

Mark & Beth Haskell

Richard & Margaret Hodel

Vanessa Hodge

Wayne & Theresa Holden

Charles & Anita Holton

Holy Inland Catholic Church

Mark Hopkins

Daniel Hudgins & Ann McKown

Andrew & Meaghan Hutson

Harry & Myky Hutson

IBM Employee & Retiree Charitable Campaign

Brooke Jenkins

Jewish Community Foundation of Durham/Chapel Hill

Jubilee fund of TCF

Julie Kosalouke Charitable Trust

Margaret & Thomas Keller

Philip Kelley

David & Cynthia King

Korabel

Lastminute Foundation Family

Eck & Sherry Larson

G. John Logsdon

Charles Logsdon

Christine Macmher

Mancio Angel & Steve Truitt Fund of TCF

McMahan & Jason Mathes

James & Elizabeth Maxwell

Maxwell, Freeman & Bowman, P.A.

Gail McCord

Ochterley McDonald & Judith Orser

Jason & Steven Unruh

T. Scott McInther

Kathy McInuir

McMannan United Methodist Church

Merged Records Corporation

Microsoft Matching Gifts Program

Susan Miller

Gordy & Moore

Joseph & Kay Morgan

Mt. Sylvan United Methodist Church

Murrey & Kristine Olmsted

Eli & Mytte O’Neal

Outiders & Collectibles

Parkwood United Methodist Church

David & Sara Pochapsky

Presbytery of New Hope

William Reichert

Martha Richardson

Timothy Riggs & Carolyn Coolidge-Rigges

Jonathan Rable

Robertson Family Foundation

Karen Romines & Connel Fulkennell

Timothy & Lor Rowe

Stephen Schewe & Lau Rupert

Sheltering Home Circle of the King’s Dares

Stephen Smith & Beth Armbruster

Snyder Waltchorn Foundation, Inc.

Judy Speas

St. Luke’s Episcopal Church

St. Matthew’s Catholic Church

St. Paul’s Lutheran Church

St. Stephen’s Episcopal Church

Bryant Stolp

Stings Attached Productions, Inc

Temple Building Supply

Temptee Baptist Church

TOSA Foundation

Tveloperly Presbyterian Church

Eric & Julie Tutte

Union Missionary Baptist Church of Durham

United Therapeutics

Vet & Veg

Walmart Foundation

Webb Fargo Foundation

Whole Foods

Pattie Wilhite & William Wilson

Charles & Jean Wilson

Woodfin Packaging Services, Inc

WYD-TV, LLC/ABC11

• AAS-C

• ALston & Bird LLP

• Allermed Image Hair Designers, Inc

• Bikram Yoga Durham

• Blackwell Street Management Co.

• Caspian Dental Group

• Colbert & White Building Group, LLC

• Cooke Family Enterprise, Inc.

• DTW Architects & Planners Ltd

• Duke Corporate Accounts Payable

• Duke Family Medicine

• Edo’s Dinner

• Freeman Group

• Fullsteam Brewery

• GeriCare & Health Services

• Haden Stanziale, PA

• Insurance Center of Durham

• JPMorgan Chase

• Knoll Farm

• Kontex Systems Inc

• Maggie Koufogiannakis

• McKinney Ventures, LLC

• Measurement & Corported

• Morgan Stanley

• Oracle Corporation

• Piedmont Investment Advisors

• Practice Management Services, Inc.

• Precision Door

• Regional Anesthesia, PLLC

• Scientific Properties, LLC

• Stancil & Company

• Strategic Evaluations, Inc.

• Telka Arents-Bitser FC

• Tonya Marsh Dawson Agency LLC

• VIF Cuts

• Wicker By Design

COMMUNITY GROUPS $1,000-$999

• Camelot Academy National Honor Society

• Carolina Preserve Cares, Inc

• Durham Academy Middle School

• Durham Seven Stars

• Five Oaks Country Club

• Gamma Beta Chapter of Alpha Phi Alpha

• Justice

• North Dakota Association for Justice

• Progressive Surfcomba Club

• Serenity Group

• T E A Memorial Foundation

• Triangle Lunchbox Church

• Virginia Trial Lawyers Association

• WakeFunding Hillardale Neighborhood Assoc.

Individuals $100-$999

• Terry Allebaugh & Lori Pistor

• Joseph Alvarez

• William & Kristen Anderson

• Robert & Phyllis Andrews

• Michael Bacon

• Susan Belcher

• Elizabeth Belzer

• Jonathan Bittin

• Jordan Capps

• Deborah & George Christie

• Loretha Clyburn

• Jonathan Coyle

• Charles Delmar

• David Dink

• Edward & Stewart Embree

• James & Robin Farrin

• Jerald Williams

• Juliana Wilson

• Ashley & Mark Pinkard

• Karen Ziegler & Randa McManus

• Christopher Fred

• Gail Fowler

• Peter & Kim Fox

• Shirley Franklin

• Neil & Sharon Freedman

• W. Barrie & Debbie French

• Rhoda Garrett

• Jennifer Gartland & Shawn Sendelin

• Christa & Brian Geiers

• John & Muna Giragos

• Thomas & Andrea Gleich

• Lauren Goslin

• Robert & Beth Halyburton

• Richard Houlton & Luana Dole

• Ethan & Victoria Hertz

• Cal & K. Dearing

• Folly & David Hillsboro

• Jesse Holmberg

• Donald & Elizabeth Hott

• Sandy & Bill Hutchings

• M. K. Donlin & Marion Abelhnothy

• Jonah Kendall

• Bill & Alice Klein

• Jason Klovning

• Robert Koskloka

• Dwayne Lee

• Gene & Diane Luntz

• Donald Loveland

• Douglas Macneil

• Michael Malone & Maureen Gilligan

• David Marshall

• Richard & Marguerite McCann

• Sarah & Brian McFarven

• Robert McNutt

• Thomas McKeever

• Cynthia Meurling

• John & mannera Meyer

• Christina Millin

• Christinne & Milldean Mumma

• Sarah & Clayton Musser

• Napoleon Nelson

• Patricia Nelson

• Francis & Elizabeth Newman

• Wes & Elizabeth Newman

• Elizabeth Newell

• Robert & Pauline Novak

• Roy Oshau

• Barry Poffen

• Beftey Fortberger

• Judy & Gary Poffen

• Edward & Caroline Pitchett

• Jim & Mary Randings

• Mary Ross

• Donald Smith

• David & Wendy Sotohalo

• Theresa S. Peter

• Thomas B. Stewart

• Elizabeth Sugg

• Sue & Stephen Thompson

• Janice Virgin

• Robert & Anna Walker

• Henry & Elizabeth Watkins

• Kathryn & Douglas Wellsamme

• Adam Wenzl & Kathryn Bolley

• Yvette & Robert Booth

• Jennifer Wilson

• James & Robin Farrin

• Karen Ziegler & Randa McManus
Annual report for fiscal year ending June 30, 2013

UMD

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Susan Freya Olive
Chair

d David Sotolongo Vice Chair
Randy Fletcher Treasurer
Bruce Plent Secretary

North Carolina 27702
Patrice Nelson, Executive Director
919-682-0538, www.umdurham.org

Board of Directors

Susan Freya Olive  Chair
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Randy Fletcher  Treasurer
Bruce Plent  Secretary

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James Maxwell
Frank Meachem
Janet Northen
Murray Olmsted
Alex Sapir
Bob Walker
Yvette West

IT'S JUST STUFF -- UNTIL YOU DON'T HAVE IT

Connecting everyone who comes through our doors with food, shelter and a future requires a whole lot of stuff most of us never think about. All of our services require our attention and hard work. For a few bucks -- or a few thousand -- you can lend your name or a friend's to one of our poverty-fighting tools and receive a certificate of authenticity like this one.

Visit NamesForChange.org -- and help spread the word.

www.umdurham.org

Urban Ministries of Durham is a private non-profit 501(C)3 organization. All donations are tax-deductible.

THANK YOU!

Please enclose your check to Urban Ministries of Durham or provide your Visa, MasterCard, AMEX, or Discover billing information:

Name on Card: __________________________________________________________________________________
Billing Address:  _________________________________________________________________________________
City________________________________________________________________State _____ Zip _______________
Phone: ______________________________________________
Card No: ____________________________________________       Expiration MM/YY:____/_____
Signature: _______________________________________________________________________________________

Patrice Nelson, Executive Director
919-682-0538, www.umdurham.org

Board of Directors