This fiscal year, 245 people ended their homelessness by connecting with UMD.

Annual report for fiscal year ending June 30, 2013
Urban Ministries of Durham is all about connections. We connect clients to food, shelter and a future. We connect our volunteers and supporters to a purpose greater than themselves.

But most importantly, UMD connects us all to each other. It provides a place where the community intersects, where people who might never connect in their daily lives come together and discover that we’re all more alike than we are different.

Urban Ministries of Durham’s new logo emphasizes our role in making connections. It celebrates the diversity of people who treat one another as neighbors to create a just, healthy community. It captures our professionalism as we focus on the central goal of ending homelessness one person at a time.

This new look and the words above that crystallize the essential nature of what we do are a gift from the brilliant creative minds of McKinney. Durham’s world-class advertising agency again this year partnered with Urban Ministries of Durham to help raise awareness of the needs of our poor and homeless neighbors – and to help us connect more people to meeting their need.

The community joined together through UMD to help 245 homeless people find permanent homes in the fiscal year ended June 30, 2013. Two hundred and forty-five people! We fed, clothed, and sheltered thousands more. And in our 30th anniversary year, a few very close friends of UMD gave the money to do the most urgent renovations on our 30-year-old building, which will begin in January. Thank you!

Yet for all this success, we could not help every person in need. Though we have the knowledge and the will, and work leanly and efficiently, we still lack sufficient resources. With the curtailment of public benefits, for instance, more households seek help from our Food Pantry each week than we can serve. So we need to deepen our connections with supporters in the Triangle.

Will you help a little bit more? Will you connect your friends, your company, your community of faith, and your civic organization to a purpose greater than themselves: giving food, shelter and a future to hurting neighbors through UMD?

Sincerely,

Susan Freya Olive, Board Chair & Patrice Nelson, Executive Director

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IT’S JUST STUFF -- UNTIL YOU DON’T HAVE IT

Connecting everyone who comes through our doors with food, shelter and a future requires a whole lot of stuff most of us take for granted. But at UMD, diapers, tampons, cans of corn and apartment keys become tools for ending homelessness. With the help of our friends at McKinney, we’re selling naming rights to this stuff to show people how we do it and how critical every item is. For a few bucks -- or a few thousand -- you can lend your name or a friend’s to one of our poverty-fighting tools and receive a certificate of authenticity like this one.

Visit NamesForChange.org -- and help spread the word
Revenues by Source

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individuals</td>
<td>$423,856</td>
<td>17%</td>
</tr>
<tr>
<td>Foundations</td>
<td>$365,274</td>
<td>15%</td>
</tr>
<tr>
<td>County</td>
<td>$164,440</td>
<td>7%</td>
</tr>
<tr>
<td>Federal, State &amp; City</td>
<td>$138,635</td>
<td>5%</td>
</tr>
<tr>
<td>Communities of Faith</td>
<td>$108,614</td>
<td>4%</td>
</tr>
<tr>
<td>Business, Civic, &amp; Community Groups</td>
<td>$80,459</td>
<td>3%</td>
</tr>
<tr>
<td>Special Events</td>
<td>$85,738</td>
<td>3%</td>
</tr>
<tr>
<td>Federal Campaign &amp; Other</td>
<td>$57,387</td>
<td>2%</td>
</tr>
<tr>
<td>In-Kind Donations*</td>
<td>$1,092,217</td>
<td>44%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$2,506,620</strong></td>
<td><strong>44%</strong></td>
</tr>
</tbody>
</table>

* In-Kind Donations include: gifts of prepared and canned foods for the Café and Food Pantry; donated clothing for the Clothing Closet; supplies for the shelter; website design, development, and marketing services; legal and accounting services; and other volunteer services as reported in our audited financial statements.

Expenses by Category

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Shelter</td>
<td>$981,210</td>
<td>40%</td>
</tr>
<tr>
<td>Café</td>
<td>$674,049</td>
<td>27%</td>
</tr>
<tr>
<td>Food Pantry &amp; Clothing Closet</td>
<td>$358,160</td>
<td>15%</td>
</tr>
<tr>
<td>Fundraising &amp; Development</td>
<td>$244,608</td>
<td>10%</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>$152,153</td>
<td>6%</td>
</tr>
<tr>
<td>Enrichment Program</td>
<td>$41,277</td>
<td>2%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$2,451,457</strong></td>
<td><strong>44%</strong></td>
</tr>
</tbody>
</table>

UMD’s audited financial statements for the 2012-2013 fiscal year show that 86 cents of every dollar donated directly supported programs and services.

Seventy-seven percent of those who entered the Journey Program exited the shelter for permanent housing.

Ninety-four percent of Journey Family clients were able to move to their own, permanent housing.

We were able to work with partners to provide over 13 hours a week of on-site computer classes, legal briefings, ready-to-rent clinics, household finance, employment workshops, health clinics, and more.

Two-thirds of the adults in families had more income at exit than when they arrived and average monthly household incomes for families increased $1,384.32 during their stays.

Forty-six chronically homeless adults secured a permanent home, a twenty-five percent increase over the previous fiscal year.

We distributed non-perishable food and clothing to an average of 408 households per month through the UMD Food Pantry and Clothing Closet.

We provided 50,270 nights of emergency shelter to 999 homeless people.

We served more than 220,000 meals in the Community Cafe to hungry neighbors.

We were able to move up to 17% of the adults in families and 408 households from emergency shelter.

We served four hundred and twenty-five adults with workshops, legal briefings, and computer classes.

We were able to move to permanent housing to the forty-six chronically homeless adults.

We provided 999 nights of emergency shelter to 999 homeless people.
Urban Ministries of Durham is all about connections. We connect clients to food, shelter and a future. We connect our staff, volunteers, and supporters who might never connect in their daily lives come together and discover that we’re all more alike than we are different.

Patrice Nelson, Executive Director
919-682-0538, www.umdurham.org

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